

CONWAY - WOLFEBORO AREA Occupational Employment & Wages	SOC Code	May 2022 Estimated Employment	JUNE 2023			
			Entry Level Wage *	Mean (Average) Wage *	Median Wage *	Experienced Wage *
Total all occupations	00-0000	17,040	\$13.65	\$24.37	\$19.73	\$29.74
Management Occupations	11-0000	990	\$24.55	\$47.36	\$40.00	\$58.77
General and Operations Managers	11-1021	460	\$23.89	\$48.44	\$38.33	\$60.72
Sales Managers	11-2022	30	\$25.66	\$50.73	\$39.05	\$63.25
Financial Managers	11-3031	60	\$38.78	\$62.94	\$52.51	\$75.03
Education Administrators, Kindergarten through Secondary	11-9032	70	\$68,045	\$91,596	\$90,393	\$103,371
Food Service Managers	11-9051	40	\$24.53	\$34.23	\$32.71	\$39.07
Lodging Managers	11-9081	30	\$23.22	\$35.18	\$28.78	\$41.16
Medical and Health Services Managers	11-9111	60	\$40.70	\$59.61	\$51.23	\$69.07
Social and Community Service Managers	11-9151	30	\$22.86	\$30.71	\$29.50	\$34.64
Business and Financial Operations Occupations	13-0000	550	\$20.27	\$35.09	\$30.71	\$42.49
Buyers and Purchasing Agents	13-1020	30	\$19.76	\$28.43	\$26.91	\$32.76
Human Resources Specialists	13-1071	40	\$23.70	\$35.66	\$34.19	\$41.65
Project Management Specialists	13-1082	60	\$23.18	\$36.03	\$34.85	\$42.45
Training and Development Specialists	13-1151	40	\$16.30	\$27.44	\$20.92	\$33.01
Market Research Analysts and Marketing Specialists	13-1161	60	\$17.06	\$29.28	\$25.36	\$35.40
Accountants and Auditors	13-2011	120	\$24.38	\$35.95	\$33.63	\$41.73
Personal Financial Advisors	13-2052	30	\$24.56	\$52.01	\$41.67	\$65.75
Computer and Mathematical Occupations	15-0000	190	\$23.22	\$38.62	\$34.59	\$46.32
Computer User Support Specialists	15-1232	60	\$18.64	\$25.69	\$25.91	\$29.20
Software Developers	15-1252	30	\$35.20	\$50.69	\$54.74	\$58.42
Architecture and Engineering Occupations	17-0000	100	\$22.52	\$38.23	\$35.10	\$46.09
Life, Physical, and Social Science Occupations	19-0000	80	\$19.39	\$32.58	\$30.36	\$39.18
Community and Social Service Occupations	21-0000	210	\$15.50	\$23.64	\$21.88	\$27.71
Educational, Guidance, and Career Counselors and Advisors	21-1012	30	\$24.85	\$32.11	\$31.22	\$35.74
Substance abuse, behavioral disorder, and mental health counselors	21-1018	40	\$18.98	\$26.14	\$24.32	\$29.71
Social and Human Service Assistants	21-1093	70	\$14.30	\$17.48	\$15.46	\$19.06
Legal Occupations	23-0000	80	\$20.64	\$37.46	\$32.89	\$45.86
Lawyers	23-1011	40	\$31.42	\$48.20	\$41.83	\$56.60
Paralegals and Legal Assistants	23-2011	30	\$19.47	\$25.36	\$23.87	\$28.31
Educational Instruction and Library Occupations	25-0000	1,240	\$16.05	\$24.79	\$23.73	\$29.17
Elementary School Teachers, Except Special Education	25-2021	250	\$46,121	\$62,304	\$62,277	\$70,396
Middle School Teachers, Except Special and Career/Technical Education	25-2022	130	\$45,052	\$62,095	\$63,174	\$70,617
Secondary School Teachers, Except Special and Career/Technical Education	25-2031	140	\$45,443	\$57,542	\$52,524	\$63,591

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		Special Education Teachers, Kindergarten and Elementary School	25-2052	60	\$46,517	\$64,819	\$63,570	\$73,970
		Self-Enrichment Teachers	25-3021	30	\$16.08	\$28.10	\$23.70	\$34.10
		Substitute Teachers, Short-Term	25-3031	70	\$13.25	\$17.21	\$15.46	\$19.19
		Librarians and Media Collections Specialists	25-4022	50	\$17.39	\$24.02	\$22.98	\$27.34
		Teaching Assistants, Except Postsecondary	25-9045	310	\$29,169	\$37,313	\$37,754	\$41,385
		Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	180	\$15.21	\$29.42	\$20.85	\$36.52
		Merchandise Displayers and Window Trimmers	27-1026	30	\$15.23	\$17.47	\$15.65	\$18.59
		Healthcare Practitioners and Technical Occupations	29-0000	980	\$22.90	\$44.89	\$39.04	\$55.88
		Pharmacists	29-1051	30	\$58.80	\$68.84	\$67.87	\$73.85
		Physical Therapists	29-1123	60	\$34.95	\$43.19	\$43.30	\$47.31
		Registered Nurses	29-1141	340	\$30.56	\$38.88	\$40.51	\$43.05
		Radiologic Technologists and Technicians	29-2034	30	\$29.25	\$34.68	\$32.46	\$37.39
		Emergency Medical Technicians	29-2042	50	\$14.98	\$18.33	\$17.79	\$20.00
		Pharmacy Technicians	29-2052	50	\$15.94	\$20.11	\$19.74	\$22.20
		Licensed Practical and Licensed Vocational Nurses	29-2061	40	\$25.66	\$30.18	\$30.11	\$32.42
		Medical Records Specialists	29-2072	30	\$16.41	\$20.01	\$18.16	\$21.80
		Healthcare Support Occupations	31-0000	650	\$14.88	\$18.86	\$18.70	\$20.86
		Home Health and Personal Care Aides	31-1120	240	\$14.46	\$15.82	\$15.38	\$16.51
		Nursing Assistants	31-1131	210	\$16.98	\$19.46	\$19.21	\$20.70
		Dental Assistants	31-9091	30	\$20.67	\$24.74	\$25.70	\$26.77
		Medical Assistants	31-9092	80	\$18.82	\$21.25	\$21.50	\$22.46
		Protective Service Occupations	33-0000	350	\$15.89	\$24.28	\$23.72	\$28.48
		Firefighters	33-2011	80	\$15.12	\$20.25	\$20.26	\$22.81
		Police and Sheriff's Patrol Officers	33-3051	100	\$23.02	\$28.84	\$29.38	\$31.75
		Security Guards	33-9032	50	\$11.92	\$16.21	\$15.33	\$18.34
		Food Preparation and Serving Related Occupations	35-0000	2,410	\$10.92	\$16.43	\$14.97	\$19.18
		Chefs and Head Cooks	35-1011	60	\$21.93	\$30.98	\$29.23	\$35.51
		First-Line Supervisors of Food Preparation and Serving Workers	35-1012	180	\$15.56	\$22.30	\$22.05	\$25.66
		Cooks, Fast Food	35-2011	70	\$12.49	\$14.82	\$14.85	\$16.00
		Cooks, Institution and Cafeteria	35-2012	70	\$15.30	\$19.78	\$18.09	\$22.01
		Cooks, Restaurant	35-2014	350	\$14.84	\$17.92	\$18.41	\$19.46
		Food Preparation Workers	35-2021	120	\$12.48	\$16.05	\$14.54	\$17.84
		Bartenders	35-3011	140	\$10.21	\$18.59	\$15.55	\$22.77
		Fast Food and Counter Workers	35-3023	490	\$10.98	\$13.60	\$14.13	\$14.91
		Waiters and Waitresses	35-3031	430	\$9.20	\$16.55	\$14.26	\$20.21
		Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	90	\$8.44	\$11.93	\$11.19	\$13.67
		Dishwashers	35-9021	150	\$10.77	\$13.06	\$11.79	\$14.20
		Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	120	\$11.04	\$13.78	\$13.61	\$15.15

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Building and Grounds Cleaning and Maintenance Occupations		37-0000	940	\$14.10	\$18.66	\$17.75	\$20.94
First-Line Supervisors of Housekeeping and Janitorial Workers		37-1011	50	\$20.33	\$26.49	\$27.12	\$29.57
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers		37-1012	40	\$19.92	\$29.43	\$24.50	\$34.18
Janitors and Cleaners, Except Maids and Housekeeping Cleaners		37-2011	220	\$13.30	\$17.40	\$17.72	\$19.46
Maids and Housekeeping Cleaners		37-2012	290	\$14.29	\$16.21	\$15.73	\$17.18
Landscaping and Groundskeeping Workers		37-3011	340	\$14.19	\$18.88	\$18.92	\$21.23
Personal Care and Service Occupations		39-0000	340	\$11.25	\$17.42	\$15.49	\$20.51
Animal Caretakers		39-2021	50	\$12.76	\$16.38	\$15.85	\$18.19
Amusement and Recreation Attendants		39-3091	60	\$9.70	\$13.09	\$13.34	\$14.78
Recreation Workers		39-9032	80	\$11.73	\$18.04	\$17.84	\$21.19
Sales and Related Occupations		41-0000	2,030	\$12.09	\$19.57	\$15.40	\$23.30
First-Line Supervisors of Retail Sales Workers		41-1011	270	\$18.15	\$24.97	\$23.07	\$28.36
Cashiers		41-2011	630	\$11.20	\$13.61	\$13.71	\$14.80
Counter and Rental Clerks		41-2021	50	\$14.49	\$20.31	\$18.94	\$23.23
Parts Salespersons		41-2022	40	\$13.16	\$18.08	\$18.26	\$20.55
Retail Salespersons		41-2031	720	\$11.90	\$16.61	\$15.09	\$18.96
Insurance Sales Agents		41-3021	40	\$23.60	\$31.73	\$29.89	\$35.80
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel		41-3091	70	\$19.79	\$36.31	\$33.07	\$44.58
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products		41-4012	110	\$17.55	\$31.70	\$28.35	\$38.77
Office and Administrative Support Occupations		43-0000	2,300	\$14.75	\$21.00	\$19.64	\$24.13
First-Line Supervisors of Office and Administrative Support Workers		43-1011	170	\$20.33	\$28.59	\$26.21	\$32.72
Billing and Posting Clerks		43-3021	30	\$17.28	\$21.65	\$22.45	\$23.83
Bookkeeping, Accounting, and Auditing Clerks		43-3031	250	\$14.81	\$21.16	\$20.63	\$24.33
Tellers		43-3071	40	\$15.61	\$17.59	\$17.48	\$18.58
Court, Municipal, and License Clerks		43-4031	30	\$15.07	\$21.98	\$22.11	\$25.44
Customer Service Representatives		43-4051	240	\$13.71	\$18.52	\$16.43	\$20.92
Hotel, Motel, and Resort Desk Clerks		43-4081	120	\$14.07	\$15.89	\$15.41	\$16.79
Interviewers, Except Eligibility and Loan		43-4111	30	\$17.92	\$20.74	\$19.60	\$22.15
Library Assistants, Clerical		43-4121	50	\$12.33	\$16.06	\$17.44	\$17.92
Receptionists and Information Clerks		43-4171	90	\$13.54	\$17.49	\$17.69	\$19.47
Public Safety Telecommunicators		43-5031	40	\$18.18	\$23.50	\$22.44	\$26.17
Postal Service Clerks		43-5051	40	\$24.78	\$29.59	\$29.45	\$32.00
Postal Service Mail Carriers		43-5052	30	\$19.89	\$26.48	\$23.71	\$29.78
Shipping, Receiving, and Inventory Clerks		43-5071	90	\$14.60	\$18.99	\$18.46	\$21.17
Executive Secretaries and Executive Administrative Assistants		43-6011	30	\$23.14	\$30.30	\$29.22	\$33.88
Medical Secretaries and Administrative Assistants		43-6013	100	\$17.85	\$20.43	\$20.25	\$21.71

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	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	270	\$14.55	\$19.98	\$19.83	\$22.70
	Office Clerks, General	43-9061	410	\$15.26	\$21.40	\$19.99	\$24.46
	Farming, Fishing, and Forestry Occupations	45-0000	60	\$13.30	\$18.76	\$17.28	\$21.50
	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	30	\$13.47	\$16.24	\$15.71	\$17.62
	Construction and Extraction Occupations	47-0000	760	\$18.99	\$25.85	\$24.34	\$29.27
	First-Line Supervisors of Construction Trades and Extraction Workers	47-1011	70	\$28.03	\$36.83	\$34.98	\$41.23
	Carpenters	47-2031	150	\$20.66	\$25.46	\$24.28	\$27.86
	Construction Laborers	47-2061	110	\$16.85	\$20.49	\$20.04	\$22.31
	Operating Engineers and Other Construction Equipment Operators	47-2073	110	\$21.14	\$26.36	\$25.78	\$28.97
	Electricians	47-2111	60	\$19.81	\$27.62	\$24.89	\$31.54
	Painters, Construction and Maintenance	47-2141	30	\$15.73	\$21.40	\$23.44	\$24.25
	Plumbers, Pipefitters, and Steamfitters	47-2152	40	\$20.36	\$27.59	\$25.67	\$31.21
	Highway Maintenance Workers	47-4051	50	\$20.62	\$23.95	\$22.90	\$25.62
	Installation, Maintenance, and Repair Occupations	49-0000	750	\$16.64	\$24.97	\$23.26	\$29.14
	First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	70	\$22.40	\$33.50	\$31.39	\$39.05
	Automotive Service Technicians and Mechanics	49-3023	70	\$15.99	\$23.84	\$24.14	\$27.77
	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	40	\$24.10	\$30.65	\$31.74	\$33.92
	Maintenance and Repair Workers, General	49-9071	300	\$15.65	\$21.03	\$19.78	\$23.72
	Production Occupations	51-0000	690	\$15.20	\$21.05	\$18.77	\$23.99
	First-Line Supervisors of Production and Operating Workers	51-1011	40	\$21.00	\$32.42	\$31.23	\$38.13
	Miscellaneous Assemblers and Fabricators	51-2090	40	\$15.28	\$19.10	\$16.29	\$21.02
	Bakers	51-3011	50	\$13.23	\$16.62	\$15.52	\$18.32
	Machinists	51-4041	40	\$18.06	\$23.31	\$22.59	\$25.94
	Laundry and Dry-Cleaning Workers	51-6011	30	\$13.49	\$16.27	\$16.17	\$17.66
	Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	30	\$14.67	\$21.54	\$19.57	\$24.99
	Transportation and Material Moving Occupations	53-0000	1,160	\$13.32	\$19.02	\$18.05	\$21.88
	First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	53-1047	60	\$18.50	\$27.27	\$25.75	\$31.66
	Heavy and Tractor-Trailer Truck Drivers	53-3032	230	\$19.71	\$24.27	\$24.86	\$26.54
	Light Truck Drivers	53-3033	100	\$11.28	\$15.52	\$14.69	\$17.65
	Bus Drivers, School	53-3051	70	\$18.31	\$21.18	\$19.24	\$22.61
	Shuttle Drivers and Chauffeurs	53-3053	30	\$10.50	\$14.56	\$15.30	\$16.60
	Laborers and Freight, Stock, and Material Movers, Hand	53-7062	130	\$14.18	\$17.92	\$17.90	\$19.79
	Packers and Packers, Hand	53-7064	40	\$9.74	\$13.33	\$12.21	\$15.11
	Stockers and Order Fillers	53-7065	320	\$13.59	\$15.94	\$15.61	\$17.11
	Refuse and Recyclable Material Collectors	53-7081	30	\$16.46	\$20.16	\$20.17	\$22.00

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